

GRANTS OFFICE
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Cybersecurity Grant Funding Strategies

Schools, Public Safety, and Government Agencies

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PUBLIC SECTOR

AGENDA

01 | Welcome & Introductions

02 | Grant Funding Overview

03 | General Cybersecurity Grant Funding

04 | Cybersecurity Funding for Education

05 | Justifying Cybersecurity in Grant Proposals

06 | Grant Readiness Tips

07 | Check Point Grants Support Program

08 | Q&A



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Grant Funding Overview

Tips for Navigating a Shifting Grant Funding Landscape

Grants Are Not Going Anywhere

While priorities may shift, Congress will continue to fund important grant programs that are relied upon by the constituents in their home District

States & Foundations

Hundreds of billions of dollars are made available each year by State agencies as well as private and corporate foundations.

Review EOs

Administration priorities around strengthening national security, reducing inflation, and promoting energy independence and manufacturing

Monitor Budget Process

H.R.1 was signed on July 4th. It provides valuable information on priorities and the funding landscape over next two years

Keep Pressing Forward

Stay motivated to pursue grant funding. We deal with a new administration every 4 to 8 years. This is not the time to sit on your hands and wait to see what happens.

Top Sources of Grant Funding

Federal Government Agencies

- *$700B+ annually*
- *…and MORE from special funding measures like ARPA, CHIPS, IIJA, etc.*





State Government Agencies

- *$100B+ annually*



Private / Corporate /Community Foundations

- *$70B+ annually*

Flows of Funding & Types of Funding

DIRECT

Funds are awarded directly from the funding agency to the awardee.

PASS-THROUGH

Funds are transferred from the initial grant-making agency to a smaller agency which then awards the funds to local recipients.

FLOWS

COMPETITIVE

Requires each applicant's proposal to be scored based on specific objective criteria.

ENTITLEMENT

Award sizes are determined by formula calculations based on specific applicant characteristics.

TYPES

General Cybersecurity Grant Funding

Cybersecurity Project Examples

Homeland Security Projects

- Anti-terrorism initiatives
- Emergency preparedness projects
- Election security projects

Law Enforcement Projects

- Updating/replacing a 911 center
- Body-worn camera implementation
- Rugged laptop/dashboard camera implementation

Water and Sewer Projects

- Replacing/upgrading SCADA systems
- Pumping station replacement
- Physical security upgrades (surveillance, etc.)

Public Healthcare Projects

- Projects to protect patient and staff data
- Software to combat ransomware attacks
- Security measures to protect critical infrastructure

State and Local Cybersecurity Grant Program (SLCGP)



Administered by the **Department of Homeland Security (DHS)** and the **Federal Emergency Management Agency (FEMA)**, grant funds will be used to improve the nation's cybersecurity posture and protect critical infrastructure from malware, ransomware, and other threats.

States may choose to subgrant funds directly to eligible local entities to purchase necessary cybersecurity solutions and other eligible expenses, or they may purchase cybersecurity solutions and other eligible expenses at the state level on behalf of all local governments.

Funding Amount

$1 billion to 56 U. S. states and territories from FY22 through FY25.

Deadlines

The state/territory deadline for FY25 is August 15, 2025.

Local deadlines will vary by state.

Eligibility

States, counties, municipalities, the District of Columbia, tribal governments, and five US territories are eligible.

Tribal Cybersecurity Grant Program (TCGP)

The **Tribal Cybersecurity** Grant is a federal initiative designed to help tribal governments improve their cybersecurity capabilities and training. Guidelines are much the same as the **SLCGP**.

Applicants may apply to the **SLCGP** for funding, or they may choose to apply for the **TCGP**. Tribes can also apply for both grants, though they may not receive funding from both grants for the same project.



Funding Amount

For fiscal year 2022 and 2023, a total of $18.2 million in funding was awarded to the tribal governments.
For fiscal year 2025, a total of 12.1 million is available.

Deadline

For FY25, only select tribes may apply.
Deadline is August 15, 2025.

Eligibility

Select tribes for 2025 funding can be found in the Notice of Funding Opportunity (NOFO).

Homeland Security Grant Programs

Provides funding for the execution of the Prevention, Protection, Mitigation, Response, and Recovery mission areas and the realization of a secure and resilient Nation.

National priority areas include:

- Enhancing the protection of soft targets/crowded places
- Enhancing information and intelligence sharing and analysis
- Combating domestic violent extremism
- Enhancing cybersecurity
- Enhancing community preparedness and resilience
- Enhancing election security

Programs Include:

- State Homeland Security Program (SHSP)
- Tribal Homeland Security Program (THSGP)
- Urban Areas Security Initiative (UASI)
- Operation Stonegarden Grant Program (OPSG)
- Nonprofit Security Grant Program (NSGP)
- Transit Security Grant Program (TSGP)
- Port Security Grant Program (PSGP)

Additional Funding Areas

Utilities

- Grid Resilience State and Tribal Formula Grant
- Public Works and Economic Adjustment Assistance
- Community Facilities Grant Program
- WaterSmart Grant Programs

Transportation

- Advanced Transportation Technology and Innovation Program (ATTAIN)
- Better Utilizing Investments to Leverage Development (BUILD) Grant Program
- Port Security Grant Program (PSGP)
- Transit Security Grant Program (TSGP)

Criminal Justice

- Edward Byrne Memorial Justice Assistance Grant (JAG)
- STOP Violence Against Women Act (VAWA)
- Improving Criminal Justice Response (ICJR)

Healthcare

- Community Facilities
- Hospital Preparedness Program (HPP)/Public Health Preparedness Program (PHEP)
- Evidence-Based Telehealth Network Grant (EB THNP)
- Telehealth Resource Center

Cybersecurity Funding for Education

Potential Sources of Cybersecurity Funding for Educational Institutions



FCC Schools & Libraries Cyber Pilot



State & Local Cybersecurity Grant Program (SLCGP)



State Homeland Security Program (SHSP)*



Emergency Management Performance Grant (EMPG)*



Nonprofit Security Grant Program (NSGP)

* Partnership required

How Does Cybersecurity Fit in the Education Space?

Must be part of a broader *mission-driven* project. Consider…

- What are your project's needs and goals?
- How is cybersecurity going to help meet those needs and goals?
- What is the institution's current cybersecurity status?
- Does your institution have any identified cybersecurity risks?

&

Must ALSO *contribute to student learning objectives*. Consider…

- How is cybersecurity going to benefit the education of your students?
- Will cybersecurity contribute toward remote or hybrid learning efforts?
- Will there be a possible cybersecurity career pathway opportunity?
- Can cybersecurity solutions enhance dual enrollment initiatives?

Examples of K-12 Education Funding

1

Title V: Perkins Career & Technical Education

Implements career pathway programs in CTE

Cybersecurity career pathways justify the cost of solutions while educating students in this important field

2

Title IV-B: 21st Century Community Learning Centers

Advances technical education programs through extended learning time opportunities for low-income schools

Cybersecurity is allowable if it contributes towards after-school programs (i.e., after-school cybersecurity program)

3

Distance Learning & Telemedicine (DLT)

Provides distance learning opportunities for rural K-12 schools in conjunction with colleges/universities

Cybersecurity component included to protect student and educators learning online

Examples of Higher Education Funding

1

Security, Privacy, and Trust in Cyberspace (SaTC 2.0)

Provides cybersecurity education opportunities for students at the forefront of the cybersecurity field

Solutions are part of a “playground” for students to practice skills/concepts

2

Distance Learning & Telemedicine (DLT)

Provides dual enrollment opportunities in conjunction with K-12 rural end-users

Cybersecurity component included to protect student and educators learning online

3

Advanced Technological Education (ATE)

Supports the education of technicians for high-technology fields, including cybersecurity

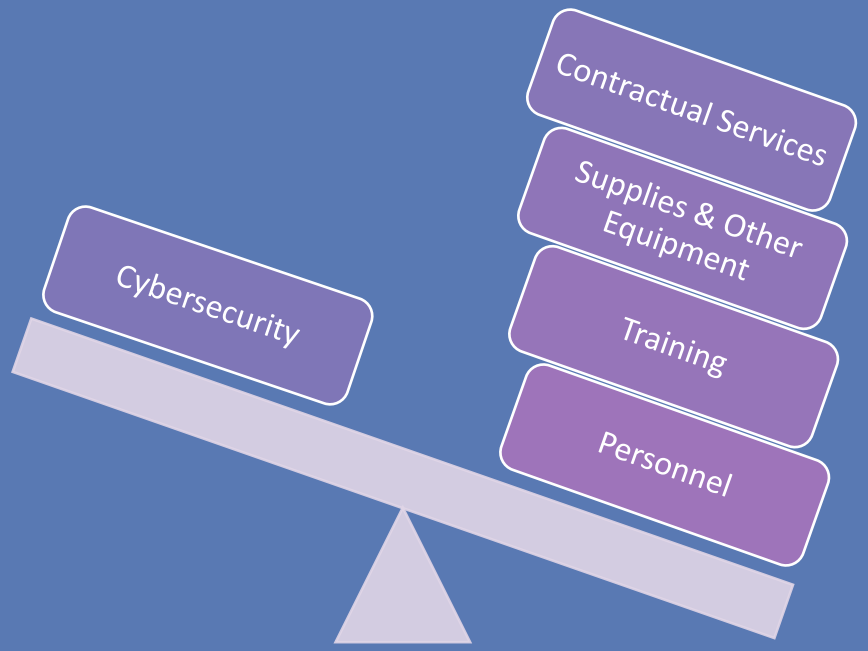
Solutions essential to meet the goals and objectives of the program are allowable

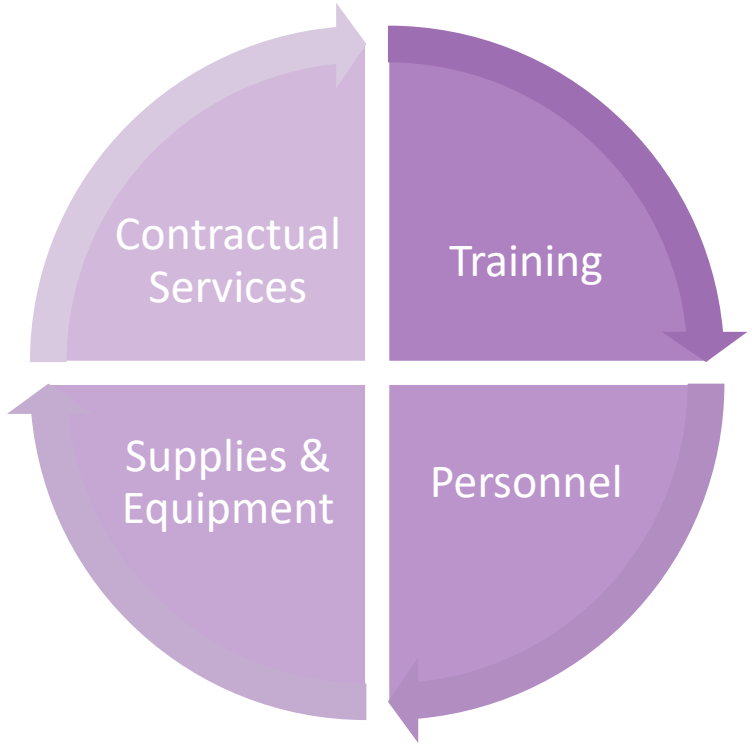
Justifying Cybersecurity In Grant Proposals

Types of Grants and How They Fund Cybersecurity Technology

Grants created to fund specific cyber solutions

Grants created to fund everything else

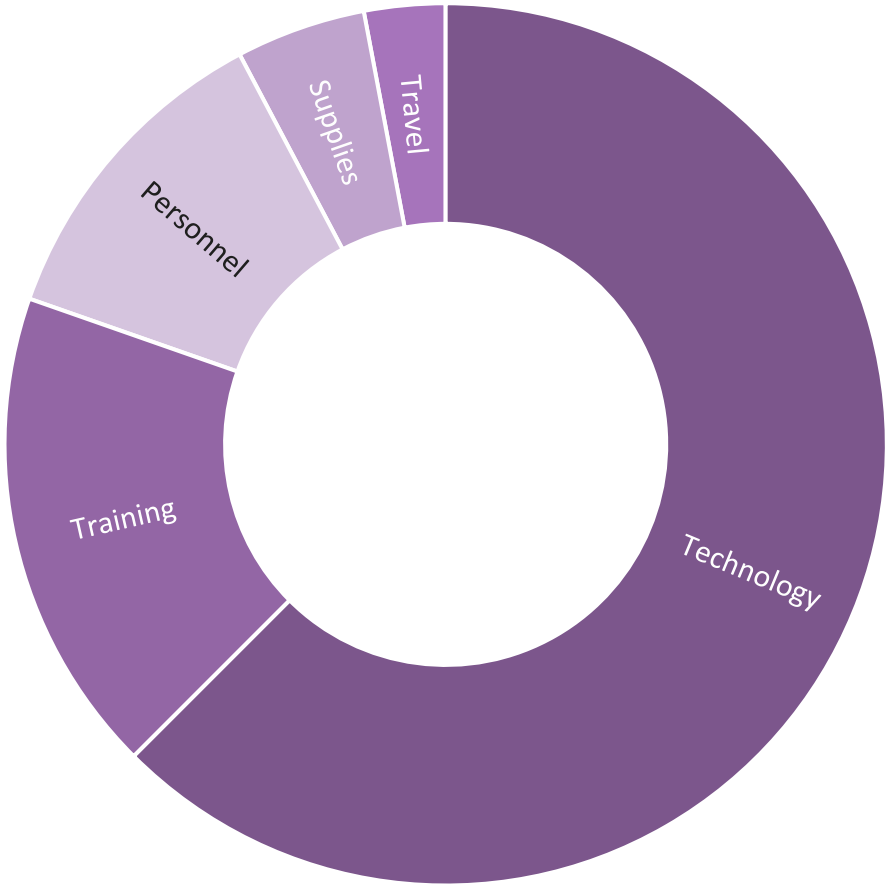




TIP: Emphasize overall social benefits, in addition to desired cyber / tech needs.

Sample Cybersecurity Project Budget Breakdown

TIP: Focus on *comprehensive* mission-driven projects, as opposed to just products.



Is This Grant “Technology Friendly”?

1

Check the Application Guidance

- Review the request for proposal (RFP) or submission instructions related to the budget.
- What are the allowable or unallowable expenses?

2

Read Between the Lines with Program Priorities

- Do your project goals align with the program priorities?
- Does the desired technology address the overall social benefits of the program?

3

Look at Past Funded Projects

- Has the program leveraged technology to accomplish its mission through past projects?
- Reach out to the funder for project examples.

Tips to Justify Cybersecurity in Grant Proposals

1 Start with your need for the project

A lack of cybersecurity technology usually isn't a sufficient problem to inspire the funder - think about what broader societal issue the technology will help solve.

2 Explain need for tech in budget justification

Think about what grant-funded activities the technology will enable and how the tech helps accomplish your project goals.

3 Involve vendors & IT staff to ensure project success

Save vendor and reseller quotes & product notes for later use when preparing a proposal – these will help when developing your budget and budget justification.



Grant Readiness Tips

Tips for Getting Your Project Grant-Ready

1. Craft your needs statement
2. Outline your project plan
3. Document your project goals
4. Confirm your required resources
5. Draft your story
6. Select your grants strategically



Tips for Getting Your Organization "Grant Ready"

1. Seek leadership support
2. Assemble your grant seeking team early
3. Confirm needed accounts/registrations are active
4. Prepare for grants before they open
5. Actively source opportunities
6. Create a grant seeking documents folder & calendar
7. Create and maintain relationships



Tips for Making Your Next Grant Proposal More Competitive

Tip #1	Tip #2	Tip #3	Tip #4	Tip #5
Remember, most grants fund **comprehensive projects**, not just products.	Let your project's **needs and objectives** determine the technology you acquire and the team you build.	Read the **application guidance** to learn as much as possible about the grant program before you apply.	Include SMART Goals: **S**pecific, **M**easurable, **A**chievable, **R**esults-focused, **T**ime-bound	Get an outside set of eyes to **review and edit** your final proposal before submitting.

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The Grants Office Engagement

YOU DESERVE THE BEST SECURITY

Katherine Osorio | Strategic Program Manager

Customized Funding Report

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Grants Office Funding Opportunity Report

Mobilizing to Access Grant Funding....3

Worksheet 1: Determining the Best Grants to Pursue....4

Grant Program Summaries....5

- ARP: Higher Education Emergency Relief Fund (HEERF III)....6
- Developing Hispanic-Serving Institutions (DHSI) Program....11
- Hispanic-Serving Institutions STEM and Articulation Programs (HSI STEM)....15
- Strengthening Community Colleges Training Grants....19
- Advanced Technological Education (ATE)....24
- Distance Learning and Telemedicine Program (DLT)....32
- State and Local Cybersecurity Grant Program (SLCGP)....38
- State Homeland Security Program (SHSP) (Texas)....42
- ECMC Foundation Grant....45
- Alfred P. Sloan Foundation Grant (NORTH AMERICA)....48

Worksheet 2: Check Point/Grants Office Grantseeking Checklist for College of the Mainland....51

Brief Background on Grants....52



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- Grants Office prepares a data sheet with all the eligible grants for the customer as well as the deadlines for each grant.
- Once the customer receives the report, we will then schedule a time to review the grant options with the customer. The customer will have full support and will be able to ask questions pertaining to the grant findings in their report.

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Worksheet 1: Determining the Best Grants to Pursue

This worksheet provides an easy place to keep track of the grant programs from this report that you want to investigate further.

Grant Program	Deadline	Possible Fit?
Higher Education Funding		
ARP: Higher Education Emergency Relief Fund (HEERF III)	Funds at Institution	
Developing Hispanic-Serving Institutions (DHSI) Program	June 13, 2023	
Hispanic-Serving Institutions STEM and Articulation Programs (HSI STEM)	June 2026†	
Strengthening Community Colleges Training Grants	October 2023†	
Advanced Technological Education (ATE)	October 5, 2023	
Distance Learning and Telemedicine Program (DLT)	January 2024†	
Sample of State and Foundation Funding		
State and Local Cybersecurity Grant Program (SLCGP) *	Local Deadlines TBA	
State Homeland Security Program (SHSP) (Texas) *	February 2024†	
ECMC Foundation Grant	Rolling Deadline	
Alfred P. Sloan Foundation Grant (NORTH AMERICA)	Rolling Deadline	

**Partnership with an eligible entity required.*

† Forecasted deadline time frame. Forecasted time frames are based on prior years' deadlines. Actual future deadlines may be quite different from what we have forecasted here and will only be available when official guidance is published.

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Check Point | Grants Office Landing Page

- https://www.checkpoint.com/industry/government-federal-security/grants-office-program/



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