

GRANTS OFFICE
empowering communities

New Grant Opportunities for Transportation Security

Federal & State Funding Strategies for 2025

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Today's Presenters



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Grants 101: How to Fit Tech into a Proposal

Grants 101

1

What are Grants?

Grants are awards targeted to help a specific area or address a certain priority from a government or foundation

2

Who can apply?

All types of public sector and nonprofit organizations are eligible to apply

3

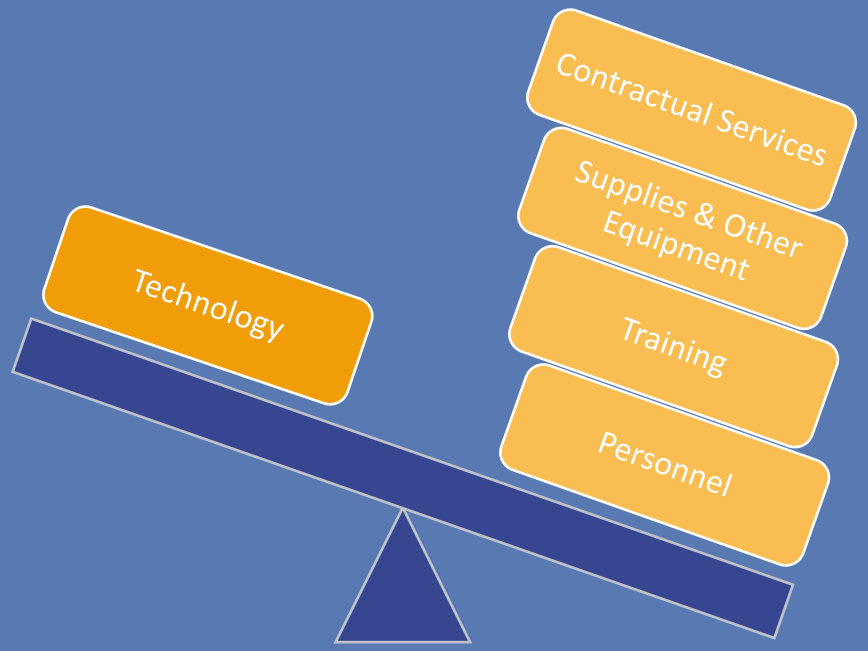
How?

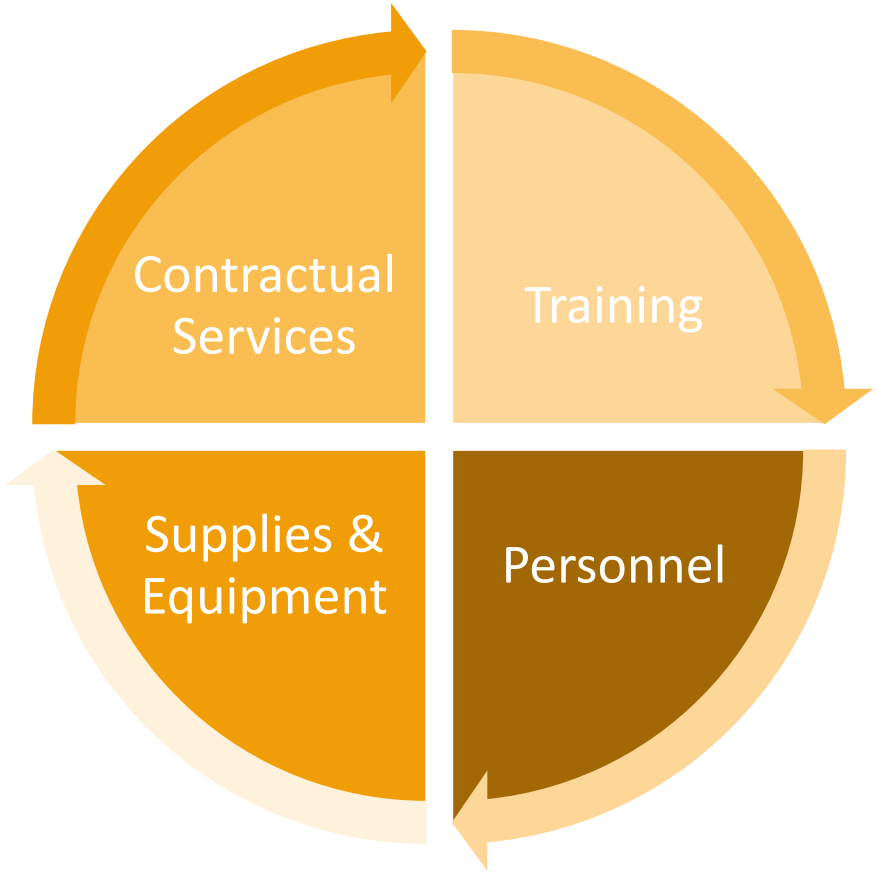
It depends on what type of funding, but usually an application is required to receive funding

Types of Grants and How They Support Tech Purchases

Grants created to fund specific tech solutions

Grants created to fund everything else





Emphasizing overall social benefits, in addition to desired tech needs

Is This Grant “Technology Friendly?”

1

Check the guidance

- Review the request for proposal (RFP) or submission instructions related to the budget.
- What are the allowable or unallowable expenses?

2

Read between the lines with program priorities

- Do the project goals align with the program priorities?
- Does the desired technology address the overall social benefits of the program?

3

Look at past projects funded

- Has the program leveraged technology to accomplish its mission through past projects?
- Reach out to funder for project examples.

Tips to Justify Technology in Grants

01 Start with need for the project

A lack of technology usually isn't a sufficient problem to inspire the funder, think about what issue the technology will help solve.

02 Explain need for tech in budget justification

Think about what grant-funded activities the technology will enable and how the tech helps accomplish project goals.

03 Involve vendors & IT staff to ensure project success

Save vendor and reseller quotes & product notes for later use when preparing a proposal – these may be needed as attachments.



Federal and State Opportunities

Sources of Funding









FEMA



State Agencies



Receiving Federal and State Grants

Grant Types

Competitive

Entitlement
(formula)

Funding Flow

Direct
Monies awarded directly from the source (usually the federal government) to the selected end-recipients

Pass-Through
Monies travel to an intermediary entity (such as a state or regional entity) before being awarded to the selected end-recipients

Airport Improvement Program

Description

The most popular grant program for airports funds a wide variety of projects, *mostly infrastructure*, but security cameras continue to be a fundable activity

Funds can be used for improvements related to enhancing airport safety, capacity, security, and environmental concerns



Funding Amount

$1.5 billion

Deadline

Varies by States

Eligibility Notes

Any airport that is included in the National Plan of Integrated Airport Systems is eligible to apply.

State Homeland Security Grant Program



Description

Core FEMA/DHS program that provides funds to states to administer at the state and local level

Physical and cybersecurity are eligible technologies under this program

Funding Amount

$373.5 million

Deadline

States must submit by August 11, 2025

Eligibility Notes

Airports are eligible if they have sworn officers

Cities and towns can use these funds for a variety of law enforcement measures

Transit Security Grant Program

Description

FEMA/DHS program that protects surface transportation from terrorism, enhances resilience, and supports national preparedness by developing core capabilities across all mission areas

The most recent NOFO prioritized cybersecurity and soft target protection



Funding Amount

$83.7 million

Deadline

August 15, 2025

Eligibility Notes

Public transportation agencies that serve historically eligible Urban Area Security (UASI) jurisdictions

Intercity Bus Security Program

Description

FEMA/DHS program that provides funds to intercity bus companies to protect critical surface transportation infrastructure and the traveling public from acts of terrorism

Cyber and physical security are major activities funded under this program



Funding Amount

$1.8 million

Deadline

August 15, 2025

Eligibility Notes

Private operators providing transportation by an over-the-road bus that have completed a vulnerability assessment and developed a security plan that the Secretary of Homeland Security has approved. Additionally, applicants that meet one or both of the following criteria:

- Operate fixed-route intercity bus transportation providing services to a defined Urban Area Security Initiative (UASI) jurisdiction.
- Operate a charter bus service using over-the-road buses and provide a minimum of 50 trips annually to one or more defined UASI jurisdictions.

Port Security Grant Program



Description

FEMA/DHS program that is meant to strengthen port-wide risk management and protection of critical surface transportation infrastructure from acts of terrorism, major disasters, and other emergencies

Cyber and physical security are major activities funded under this program

Funding Amount

$90 million

Deadline

August 15, 2025

Eligibility Notes

Any organization subject to an Area Maritime Transportation Security Plan, which includes port authorities, facility operators, and state and local government agencies.

Port Infrastructure Development Program



Description

From the Maritime Administration, grants may be made for capital projects that will be used to improve the safety, efficiency, or reliability of:

- The loading and unloading of goods at the port, such as for marine terminal equipment.
- The movement of goods into, out of, around, or within a port, such as for highway or rail infrastructure, intermodal facilities, freight intelligent transportation systems, and digital infrastructure systems.
- Operational improvements, including projects to improve port resilience.
- Environmental and emissions mitigation measures
- Port and port-related infrastructure that supports seafood and seafood-related businesses

Funding Amount

$450 million

Deadline

September 10, 2025

Eligibility Notes

States, counties, tribal governments, special district governments such as port authorities, and cities

Consolidated Rail Infrastructure and Safety Improvements (CRISI) Program



Description

This program leverages private, state and local investments to support safety enhancements and general improvements to infrastructure for both intercity passenger and freight railroads.

Grant funding will invest in a wide range of projects in order to :

- Improve railroad safety, efficiency, and reliability
- Mitigate congestion at both intercity passenger and freight rail chokepoints
- Enhance multi-modal connections
- Lead to new or substantially improved Intercity Passenger Rail Transportation corridors.

Funding Amount

$2.4 billion

Deadline

Expected Fall 2025

Eligibility Notes

States, cities, counties, railroads, Amtrak or any rail carrier that provide Intercity Rail Transportation

Safe Streets and Roads for All



Description

From the Department of Transportation, this program is designed to improve roadway safety through two types of funding

- Planning and demonstration grants
- Implementation grants

Eligible technology includes

- Variable speed limits
- Speed safety camera installations
- Retrofitting public transit with dash cameras or Intelligent Speed Assist
- Adaptive signal timing
- Signal preemption for emergency vehicles, including Emergency Vehicle Transponders
- Safety warnings for wrong-way driving alerts
- Intelligent Transportation Systems

Funding Amount

$982 million in 2025

Deadline

Expected June 2026

Eligibility Notes

Metropolitan planning organizations, counties, cities, towns, transit agencies, other special districts that are subdivisions of a state, and tribes

Example of State/Additional Opportunities

Maritime Infrastructure Program (Texas)

Port infrastructure, security, transportation, or facility projects eligible under this state program

Multimodal Transportation Funding (Pennsylvania)

Focus on the safety and reliability of transportation systems

Deadline is July 31, annually

Security cameras eligible only for transit centers

Formula Grants for Rural Areas (All States)

Designed to support those rural areas with populations of less than 50,000

Go towards capital, planning, and operating assistance

Safe Streets to Transit (New Jersey)

Funds for counties and municipalities to improve the overall safety for mass transit riders

Example of State/Additional Opportunities

Critical Infrastructure Grant Program (New York)

Meant to protect critical infrastructure sites and events

Only cities, counties, towns, and villages are eligible

Transportation projects are eligible

Regional Mobility (Washington)

Overall goal is to improve connectivity between counties and regional population centers

Four project types, including equipment purchase

Cities, counties, ports, public transit agencies, MPOs are all eligible

Seaport Security Grant Program (Florida)

Security plans and equipment is eligible under this state program

Surface Transportation Block Grant Program (All States)

Another example of a formula grant that states can use for various transportation-related activities

Grant Readiness Tips and Tricks

Tips for Making a Competitive Proposal

Tip #1	Tip #2	Tip #3	Tip #4	Tip #5
Remember that most grants will fund comprehensive projects, not just products.	Learn as much as possible about the grant program before you apply, specifically the merit criteria section.	Incorporate **SMART** Goals **S**pecific, **M**easurable, **A**chievable, **R**esults-focused, **T**ime-bound	Take it one section at a time and then make sure each section flows together	Have someone from outside of your organization read your proposal before submitting

What to Expect from FY 2026 Budget

Early Look at the FY 2026 Budget



- Similar funding levels expected from previous years
- Security remains a major theme
- Discretionary funding gives secretaries more leeway

Genetec Grants Support Team Services



The Genetec Grants Support Team offers NO COST grant services to Public Sector and Non-profit agencies:

- Up-to-date grants intelligence
- Consultation to help develop project ideas for new technology-rich projects or to expand initiatives already underway
- Application assistance to seek and secure grant funding to purchase Genetec solutions

Grants assistance available across the Public Sector

- K-12 & Higher Education
- Public Safety Agencies
- State & Local Public Administration
- State & Local Utilities
- Transit & Transportation
- State & Local Justice
- Courts & Correction Institutions
- Healthcare Organizations



Genetec Grants Support Team Services



- Funder Prospecting
- Grant Readiness Coaching
- Project-Specific Consultation
- Proposal Development Assistance

Genetec Grants Support Team
Step-by-Step Process

01 – Engage with the Genetec Grants Support Program

Fill out and submit our Information Collection Tool

Scan this QR code

or request a link to the form from grantsoffice@genetec.com

02 - Consultative Call

Discuss the project:

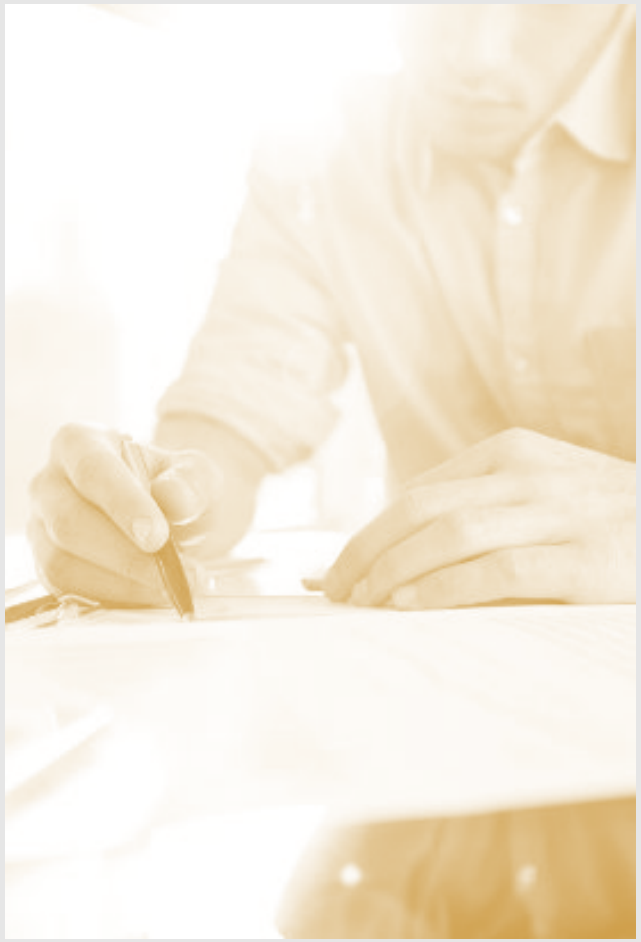
- Refine project ideas
- Further the long-term vision
- Establish next steps



Call participants:

- **Customer**
- **Genetec Account Executive &/or Channel Partner**
- **Genetec Grants Manager**
- **Grants Office Representative**

03 - Grant Development Support



The GGST offers a range of support:

- Honing projects to ensure alignment with grant funder objectives.
- Reviewing grant applications, ensuring compliance with grant funder requirements.
- Providing grant writing/editing support.

As part of the GGST process, the Genetec Account Executive or Channel Partner will:

- Provide project descriptions as well as detailed quotes to be included in the line-item budget once the grant proposal development process is underway.

04 - Successful Application Submission



Questions?

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Contact Us

grantsoffice.com

helpdesk@grantsoffice.com

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grantsoffice@genetec.com